|  |
| --- |
| 客戶管理表 |

單位：新台幣仟元 營業員： 月份： 年 月

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 客戶編號 | 客 戶 名 稱 | 賒　　　　　　　貨　　　　　　　款 | 應　　收　　票　　據 | 銷售債權餘額 | 賒 銷 債 權 分 析 |
| 積存額 | 當 月 銷 售 額 | 收　　　　　　款 | 本月餘額 | 前月餘額 | 當月發生 | 當月兌現 | 當月餘額 | 授信債權餘額 | 授信限度差異 | 回取率 | 資金化比 率 |
| 銷售額 | 退 貨 | 銷售淨額 | 現 金 | 應收票據 | 折 扣 | 合 計 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |